

Keller Williams at a glance

Keller Williams Realty, based in Austin, Texas, was founded by Gary Keller and Joe Williams in 1983. It began franchising in 1987, expanding to Canada in 1998. Since 1995, the company has been one of the nation's fastest-growing real estate companies, according to Keller Williams' Web site.

As of Jan. 31, the firm had 253 offices and 17,717 active agents. Annual revenues for 2002 for the privately held company were \$530 million; profit share to date was \$22.1 million.

As stated on its Web site, Keller Williams wants to establish 500 market centers or offices, 50,000 associates or agents, and 5,000 millionaires.

—Kathy Carlson