

News Release

FOR IMMEDIATE RELEASE

Keller Williams Realty announces new Team Leader to propel its new Tacoma/University Place office to success

TACOMA - November 21, 2002 - Keller Williams International is the fastest growing real estate company in North America with over 200 offices and over 16,000 Realtors. In April 2002, Keller Williams opened its ninth realty franchise in the Pacific Northwest region totaling 210 offices nationwide. The new University Place office has recently recruited Kirsten Suss, an energetic, goal-oriented Broker to lead its agents toward achievement of its ambitious goals. Ms. Suss' experience in the real estate field is vast. She has been involved in marketing, sales management, sales, and mortgage banking.

Most recently with Simpson Property Group, Kirsten Suss' strategies for achieving the company's aggressive goals are to hire and specially train a team of learning based, ethical sales associates who have excellent customer service skills and an honest desire to help people. "By developing agents to achieve their dreams through helping their customers accomplish their goals of homeownership, we create a win-win situation for everyone," says Kirsten.

The Keller Williams mission and vision speak of providing both an excellent working experience for its agents and staff and unsurpassed service to its clients. Now that Keller Williams has hired Kirsten to drive them to success in the competitive real estate field, they are anxious to hire some fresh new talent with the same ideals.

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